

*met with Mr. Lien  
Jan 11<sup>th</sup> at 11 AM*

January 10, 1957

Mr. Tran Ngoc Lien  
National Agricultural Credit Agency  
Saigon, Vietnam

Dear Mr. Lien:

After our discussion on Friday, Mr. Rosenfeld and I spent some time in discussing the problems which your organization will have to face when it begins its operations. It seemed to us that you would be best equipped to master these problems if:

1. The administration of agricultural credit was under the direction of a single individual - yourself - than if a committee were placed in charge.
2. The Agricultural Credit Agency must have responsibility for all agricultural credit even though some of the operations it finances will be under the supervision of the Department of Agriculture or of the Department of Public Works or some other department.
3. A complete audit of current loans should be made and only "recoverable" items set upon the books of your agency.
4. A sound accounting system should be set up for your agency and your agency must have the authority to require all cooperatives to which it lends money to install and use a prescribed accounting system.
5. Financing of cooperatives should include plans for the cooperatives to build up their own capital, in addition to amortizing the loans from your agency.

We hope that the arrete establishing the credit organization will give you the authority to do these things. If we can help you in any way in this matter, please do not hesitate to call on us.

Very truly yours,

Walter W. Mode, Chief  
Field Administration Division