

mtt

WESTREX CORPORATION
111, Eight Avenue
New York City.

484-N

NEW YORK

TH/Gr

July 18th 1957.

Ref. Contract No 37 - 06077

Gentlemen,

We have the pleasure to advise you that the Michigan State University has detailed one of its employees, Mr. LYMAN M. RUNDLETT, to assist in expediting the acquisition of the equipment on the referenced contract.

Mr. RUNDLETT is fully authorized to discuss and orally approve specifications of the equipment covered by said contract to the end that the proper equipment may be received here at the earliest possible date. Mr. RUNDLETT has also been requested to lend his aid in any way possible until the various items are actually en route via air freight.

M We believe Mr. RUNDLETT may also be in position to assist in engaging a qualified installation technician.

Yours very truly,
CENTRAL PURCHASING AUTHORITY
of The Government of Vietnam



Bui Van Loc

BUI-VAN-LỘC
Director

Copy. M. LYMAN M. RUNDLETT

C O P Y

Telephone
Chelsea 3-2300

Westrex Corporation
111 Eighth Avenue
New York 11, N.Y., U.S.A.

Cable Address
Westrex, New York

August 12, 1957

Mr. S. K. Sheinbaum
Co-ordinator of Vietnam Police Project
Michigan State University
East Lansing, Michigan

Dear Mr. Sheinbaum:

In accordance with our telephone conversation of today's date I am attaching hereto:

- Copies to Saigon*
- Copy of original contract with the Central Purchasing Authority of the Vietnam's Government dated July 6th.
 2. Copy of a letter from the Central Purchasing Authority dated July 18th and bearing their reference No. 484-M.
 3. Copy of a contract between Western Electronics Corporation, Mr. A. Y. Cottrell "owner" and Westrex for Cottrell's installation trip.
 4. Copy of a letter from Mr. A. Y. Cottrell to us dated August 2nd.
 - Copy of a letter from Mr. A. Y. Cottrell to Mr. Rundlett dated July 29th.
 - Saigon's cablegram of August 9th.

From the Central Purchasing Authority's letter of July 18th, you will note that Mr. Rundlett was authorized to discuss and approve specifications of the equipment and that we were also informed by the same letter that he might be in a position to assist us in engaging a qualified installation technician.

On the basis of the above letter and with full and prior knowledge of Mr. Rundlett we signed the contract with the installation technician selected and approved by the latter and we have allowed Mr. Rundlett to order additional Motorola items which he considered necessary and which did not appear in the original list of items forming part of the contract with the Central Purchasing Authority. We understand that these items are necessary spare parts and do not run into very much more money.

August 12, 1957

They will be gathered together with some additional tools recommended first by Mr. Cottrell and authorized by Mr. Rundlett. The tools are part of item 2 of the contract. These additional items were not quoted originally but Mr. Rundlett assured the writer personally he would see that the Central Purchasing Authority paid our Mr. Buck (in Saigon) or us directly for these additional items. Our reading of the Central Purchasing Authority's letter of July 18th would permit the additional items to be added.

As we informed you by telephone, Saigon's cablegram requested cancellation of requirement for installation engineer was transmitted from there on the 9th. Our office is closed on Saturdays so we received it this morning, Monday, August 12th.

In view of Saigon's request for prompt action in expediting as indicated in their July 18th letter, we wasted no time and agreed to Mr. Rundlett's selection of the technician and we signed a contract with him for the installation in Saigon. This morning on receipt of the cancellation cable we tried to contact Mr. Cottrell in Lenoir, North Carolina, but he had left already. We contacted him today in Chicago after you had spoken to him but he refused to withdraw from the contract at this late date, stating that he had spend considerable time, effort and money in order to prepare rapidly for the trip; he had also contracted the services of a man to supervise his own organization in North Carolina in his absence. He also informed me that Mr. Rundlett stated he expected to arrive in Saigon one week before he did and that Rundlett was confident he could get the Central Purchasing Authority to withdraw the cancellation of installation.

Westrex Corporation is in no respect at fault in this matter. We proceeded promptly because of the urgency of this project. Mr. Rundlett was kept informed at all times of every step of the entire transaction. We believe that we have the right to expect that your organization see that Westrex is held harmless in this matter. As you know, we offered to cancel if Mr. Cottrell would agree to said cancellation. Unfortunately, he would not.

Yours very truly,

U. B. Ross
Manager, Foreign Operations

URB:be

Atts.

C O P Y

Telephone
Chelsea 3-2300
TWX-NY 1-3409

Westrex Corporation
111 Eighth Avenue
New York 11, N.Y., U.S.A.

Cable Address
Westrex, New York

INSTALLATION SUPERVISION CONTRACT
SAIGON POLICE - SAIGON, VIET-NAM

between

Western Electronics Corporation
P. O. Box 346
Lenoir, North Carolina

and

Westrex Corporation
111 Eighth Avenue
New York 11, New York

Westrex agrees to pay the Western Electronics Corporation of Lenoir, North Carolina a fee of \$65 per day for the services of time spent after arrival in Saigon in installing the equipment indicated below, plus ten days of travel time. The ten days of travel time are estimated to be more than sufficient for the trip from U.S.A. from Saigon. Living expenses, meals, lodging and personal are to be paid by the Installation Supervisor and are not chargeable to the account of Westrex. Westrex Corporation will provide first-class round trip air fare or ticket between New York and Saigon.

Payment under this contract will be made upon the Installation Supervisor's return with submission of invoices duly approved by Mr. Peter Buck in Saigon. Passports, visas, all insurances, inoculation and any other official documents for this trip shall be secured and paid for by the Installation Supervisor.

This contract is for the duration of this single installation estimated to be approximately four (4) weeks, plus ten days travel time.

The Installation Supervisor shall be ready to leave for Saigon on or about August 15, 1957. Departure date will depend on arrival of the equipment in Saigon. Westrex shall endeavor to give as much advance notice as possible, but Installation Supervisor shall be ready to leave on next flight, where booking is possible, after notified to depart by Westrex.

The Installation Supervisor shall be responsible to, and act only under the instructions of Westrex Manager, Mr. Peter Buck, and shall conduct himself in such a manner so as not to bring discredit or adverse criticism upon himself

or Westrex by any Viet-Nameese government or civil personnel. Any breach of this paragraph shall be cause for immediate cancellation of the contract and reimbursement to Westrex of any and all monies paid to or for the Installation Supervisor.

The equipment covered in this contract shall be installed in a neat professional manner in accordance with Westrex and Motorola standards of good workmanship. Inspection and approval of the installation, mechanical, electrical and operational will be made by Mr. Peter Buck, Westrex Manager of our Singapore branch.

The Material to be installed and operating not later than September 15, 1957 is as follows:

- 4 - Motorola I53GAB-1 Base Station equipments, handsets type microphone with hang up box, ground plane antenna, 150 feet RGSU coaxial cable and fittings
- 40 - Motorola T43GGV-5 Dash Mount Mobile sets and roof top antennas (6 velt operation)

The following test equipment is being shipped with the equipment:

- 2 - P8501B Test Sets (Motorola)
- 1 - FMU-24B(A)1G Motorola Frequency and Modulation Meter
- 1 - Bird Model 43RF Wattmeter
- 1 - Simpson Model 260 Volt-Chm-Milliameter
- 1 - RCA Model WV-87B V/T Veltmeter
- 1 - Set tools for installing mobile equipment antennas

The estimated installation and testing time is four (4) weeks. If it is necessary to extend this time for any reason, the Installation Supervisor agrees to stay on until Westrex's representative, Mr. Peter Buck, is completely satisfied with the installation. Mr. Buck in representation of Westrex will decide if the installation is completed for the purposes of this agreement.

Installation assistance shall be provided by Westrex Singapore in the form of one technician, plus Westrex Manager, Mr. Peter Buck. Electrical, mechanical, and operational testing of base and mobile stations as a system shall be the responsibility of the Installation Supervisor. It is assumed that some local assistance from Saigon Police Department personnel will be available.

The Installation Supervisor will, before leaving, thoroughly acquaint the Saigon Police Department personnel assigned to work with this system in the installation, operating and maintenance of all equipment and proper use of the test equipment furnished.

WESTREX CORPORATION

BY _____

U. B. Ross

TITLE: Manager, Foreign Operations

WESTERN ELECTRONICS CORPORATION

BY _____

TITLE:

C O P Y

CO - QUAN MAI - DICH
(Central Purchasing Authority)

WESTREX CORPORATION
111, Eight Avenue
New York City

Saigon...July.18th.1957...

TH/Gr

New York

Ref. Contract No 37 - 06077

Gentlemen,

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We believe Mr. RUNDLETT may also be in position to assist in engaging a qualified installation technician.

Yours very truly,
CENTRAL PURCHASING AUTHORITY
of The Government of Vietnam

BUI-VAN-LOC
Director

Copy. M. LYMAN M. RUNDLETT

MICHIGAN STATE UNIVERSITY
OF AGRICULTURE AND APPLIED SCIENCE • EAST LANSING

VIETNAM PROJECT • OFFICE OF COORDINATOR

August 2nd, 1957

Westrex Corporation,
Att. Mr. G. W. Steck,
111 Eighth Avenue
New York, 11, N. Y.

Re: Contract with Western
Electronics Co.

Gentlemen:

Enclosed you will find two copies of the contract that you sent me for installation of Radio equipment for Saigon Police.

We have signed the contracts but expect to receive a letter changing the completion date to October 1st, 1957 and giving a period of 10 days travel time and a minimum work period of thirty days.

We will be in contact with Mr. Lyman Rundlett at all times and ready to start when he gives the word.

Yours very truly,
Western Electronics Company,

A. Y. Cottrell.

ayc/c

MICHIGAN STATE UNIVERSITY

OF AGRICULTURE AND APPLIED SCIENCE • EAST LANSING

VIETNAM PROJECT • OFFICE OF COORDINATOR

July 29, 1957

Mr. L. M. Rundlett
30 French Place
Skowhegan, Maine

Dear Rudy:

You will find below list of materials and tools needed for radio installations:

| | | | |
|-----|--------------------------------------|---|--------------------------------------|
| 6 | 13/64 Drill bits | 6 | 9/64 Drill bits |
| 12 | .189 Drill bits # 12 | 6 | 1/4 inch Drill bits |
| 12 | 1/8 inch Drill bits # 30 | 2 | 3/4 inch Hole Saws |
| 1 | 6 inch adjustable Wrench | 1 | 8 inch adjustable Wrench |
| 2 | long nose Pliers 6 " | 2 | diagonal Cutters 6 " |
| 2 | Extension Cords | 1 | Weller Iron |
| 2 | Channel Lock Pliers | 2 | 1 pound Rosin Core Solder |
| 1 | steel Fish Tape | 2 | Masonry Drills for 3/4 " hole |
| 100 | Staples size for RG-8-U | 2 | Boxes Wrap Lock |
| 1 | 1/4 inch Drill | 1 | 1/2 inch Drill |
| 1 | small Philips Screw Driver | 1 | large Philips Screw Driver |
| 1 | small Screw Driver Regular | 1 | large Screw Driver Regular |
| 1 | Box end Wrench 7/16 | 1 | Box end Wrench 9/16 |
| 1 | Box end Wrench 3/8 | 1 | Set spin Tite Wrenches (Excelite) |
| 1 | Benzo Matic Torch | 1 | Refill for Benzo Matic Torch |
| 2 | Boxes Slo Blo Fuses 15 Amp. | 1 | Box 45 Type Dial Lamps |
| 1 | Box 12 volt Dial Lamps # 1815 | 1 | Box 40 Amp. 250 volt Fuse Cartridges |
| 1 | Box 20 Amp. 250 volt Fuse Cartridges | 1 | Electrician Brace |
| 1 | Ship Auger 3/4 size | 1 | 16 oz. Hammer |

Note: Fuse Blocks for 6 volt are not the same size as 12 volts. Will need some 12 volt Fuse Blocks. Will also need some 12 volt relays or dropping Resistors. Also some 12 volt power cable wire or dropping Resistors.

Yours very truly,

A. Y. Cottrell

Office of Chief Advisor

August 13, 1957

Mr. Vu van Thai
Director General of Budget
and Foreign Aid
29B duong Phan Dinh Phung
Saigon, Vietnam

Dear Mr. Thai:

Subject: Communications Equipment

On August 10, we received a cable from Mr. Lyman Rundlett stating that the equipment purchased from Motorola was being shipped on August 10 from San Francisco aboard Pan American Flight 833. In addition, Mr. Rundlett stated that Westrex would ship the balance the week of August 12.

We were also informed that an installer was en route, and his ETA Saigon is August 27. We are trying to stop his progress, as per our conversation of August 9. When we have additional information, I will be glad to furnish it.

Sincerely yours,

Herbert N. Stoutenburg
Acting Chief Advisor

HNS/dcm

T E L E G R A M M E

--:--:--

SAIGON, le 16 Août 1957.

LT WESTREX NEWYORK
RETEL CANCELLATION INSTALLATION MAN NO
WAY AFFECTS EQUIPMENT CONTRACT STOP
LETTERS CREDIT ALREADY ISSUED IRVING
TRUST NEWYORK YOUR FAVOR THEREFORE
PAYMENT ASSURED STOP HAS RUNDLETT
ATTEMPTED ORDER ITEMS NOT INCLUDED
IN CONTRACT IF SO CABLE WHAT ITEMS
AND COST STOP RE INSTALLATION MAN
WE CONFIRM REQUIREMENT CANCELLED STOP
WE DID NOT ACCEPT YOUR NEW OFFER
AT \$2000 ADDITIONAL.

MAIDICH

Expéditeur : CO-QUAN MAI-DICH NGOAI-VIEN
29bis, rue Phan-dinh-Phung,
SAIGON

Copy to : Mr. STOUTENBERG.

Michigan SV

MF 265

VIA RCA SMB497

NFC1183

SUNW BR189 NEWYORK 25/24 14 1554

LT MAIDICH SAIGON

FOLLOWING INSTRUCTIONS CONTAINED YOURTEL WE ATTEMPTED CONTACT INSTALLATION

ENGINEER HONOLULU STOP HOTEL SAYS NOT REGISTERED THERE STOP WE ATTEMPTING

LOCATE

WESTREX

Copy to: Mr. STOUTENBERG